



ProTeamMate™

SaaS Platform for IT Staff Augmentation
Ecosystem Automation

Customers Analytics



Consultants Management



Customers Management



Vendors Management



Solutions Management



Job Posting



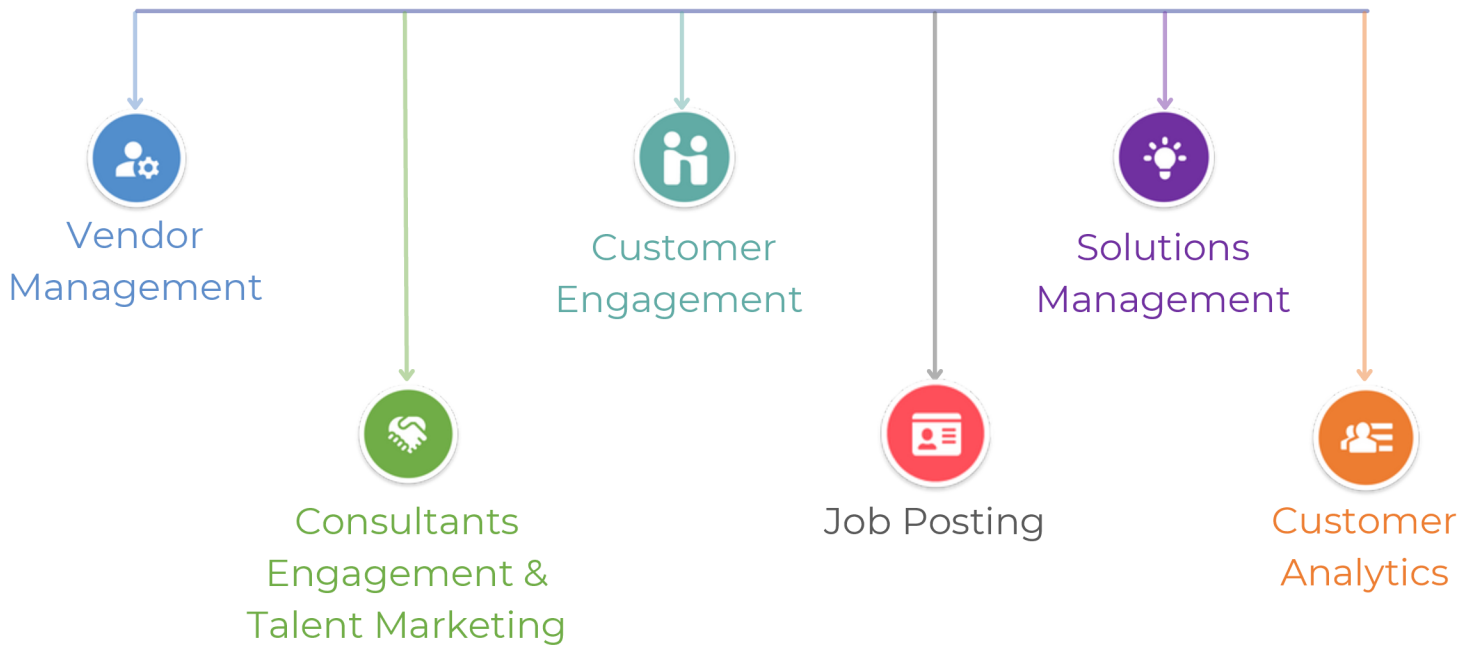
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SaaS Platform for IT Staff Augmentation Ecosystem Automation



What is ProTeamMate™?

ProTeamMate™ - A SaaS-based solution designed for IT staffing companies, delivering a 10X increase in response speed to customers. This platform enables efficient storage, management, and search of your consultants, vendors, customers, and job databases. Additionally, your clients can access the consultant database directly through the customer portal and connect with your sales team through the same interface.

ProTeamMate™ helps IT Staffing firms, MSPs, and corporate hiring teams of all sizes to centrally maintain the best talent.





Vendor Management

- » Allows you to capture vendor partner details along with their key technology stack capabilities, location, key contacts & other vital org details
- » Allows to upload MSA, SoW, NDA and other type of confidential documents into the system.
- » Categorize Vendors listing with technical skills expertise, location, name & other key parameters.



Consultants Engagement & Talent Marketing

- » Allows you to capture vendor partner details along with their key technology stack capabilities, location, key contacts & other vital org details
- » Capture consultant video interviews & can control enable/disable visibility on the platform
- » Include internal and external chat communication
- » Improve relationships
- » Increase in bound leads
- » Market bench talent





Customer Engagement

- » The customers can register on your platform and see your bench talent details
- » Bench consultant details visibility can be configured & controlled at fine grain level in the system.
- » System allows to capture customer and customer SPOCs details to market your bench candidate pool.



Job Posting

- » The portal admin side provide features to add/update jobs
- » Slice and dice data based upon job type, experience, job posting date, Customer Name, creator.
- » You can copy the entire JD through OneClick and share on any third-party platform.





Solutions Management

- » The system allows to capture your solutions/products/accelerator details and facilitate to attach white paper, presentation, demo URL with the solution.
- » The customers can view, and search published solutions details from the client interface.
- » The customer can even contact the sales team for more details and exchange chat messages with the sales team.



Customer Analytics

- » The company authorized user can view Customer SPOCs analytics who logged in at what time, through which device, how long user stayed, what search strings used, what consultants or solutions viewed etc.
- » The predictive analytics help company to understand the customer demand, traffic analysis, overall tech skills requirements and help company to sell proactively to the customer.
- » The data can be filter out based upon various different parameters, can be exported to excel and share it with the relevant team member to work upon.

